

# The State of Regtech in APAC – Innovation and Opportunity

Tuesday 14th September

Sydney (AEST 3pm), Japan (JST 2pm),  
Singapore (SGT 1pm), Dublin (IST 6am)



The Irish  
Advantage



Kapronasia

A recent surge in Asia-Pacific regulatory requirements has brought with it an explosion in the use of regtech by financial services firms in order to maintain compliance. The global regtech market is forecasted to grow from **USD\$6.3 billion** in 2020 to USD\$16.0 billion by 2025, a rate of over 20% per year, with APAC expected to have the highest growth rate over this period. Enterprise Ireland is delighted to host an informative discussion on this rapidly growing sector, sharing findings from a recent report we commissioned on The State of Regtech in APAC, and hearing from leading regtech industry thought leaders from the region on emerging trends and opportunities, and the way in which Irish regtech companies have helped many of the leading organisations in APAC to solve the most complex regulatory issues.

## Agenda (AEST)

### 3:00 pm Welcome from Enterprise Ireland

Leo Clancy: Chief Executive Officer, Enterprise Ireland

Scott Patterson: Head of Fintech and Financial Services APAC, Enterprise Ireland

### 3:05 pm Josef Jelinek: Research Director, Kapronasia

### 3:10 pm Panel Discussion Moderated by Mo Harvey of Enterprise Ireland:

Deborah Young: CEO – The Regtech Association of Australia

Chye Kit Chionh: Chair of Regtech Committee – Singapore Fintech Association

Takeshi Kito: Vice Chairman of the Board – Fintech Association of Japan

Brian W. Tang: Co Chair of Regtech Committee – Fintech Association of Hong Kong

### 3:35 pm Enterprise Ireland Regtech Client Pitch Session

Claus Christensen: CEO – Know Your Customer

Kelly-Ann McHugh: APAC Director – MyComplianceOffice

Darell Miller: Senior Vice President and Head of Sales – AQ Metrics

Brett Hodge: Vice President APAC – Fenargo

John Duggan: Senior Vice President South East Asia and ANZ – Daon

### 4.25pm Close Enterprise Ireland

## Kapronasia



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### **Josef Jelinek**

#### **Research Director – Kapronasia**

Josef Jelinek has more than 15 years experience working in Asia. Before Kapronasia he was Senior North-East Asia Analyst for FrontierView, a research and advisory firm, advising global and regional executives on critical specific business challenges and best practices impacting their performance in these markets. Before moving to Singapore, he ran a sourcing and business development outfit based in China and was the Executive Manager at the British Chamber of Commerce in Guangdong.

## APAC Regtech Industry Leaders



### **Deborah Young**

#### **CEO – The Regtech Association of Australia**

Deborah Young is the founding CEO of The RegTech Association, a global non-profit industry member body focussed on accelerating adoption of RegTech solutions and creating a global centre of excellence. Since helping to establish the Association in 2017, she has led the growth to 180 organisations including 130 RegTech firms.

Deborah sits on the Australian Federal Government FinTech Advisory Committee, NSW Government ICT Procurement Task Force, The National Blockchain Roadmap RegTech Committee. She has over 20 years' experience as a senior executive across financial services, including investment banking, private equity, venture capital and superannuation.



### **Takeshi Kito**

#### **Vice Chairman of the Board – Fintech Association of Japan**

Takeshi is a Vice Chair of the Fintech Association of Japan and leads the Capital Markets Committee and Regtech & Suptech Committee. He is also the founder and CEO of Crowd Realty.

In addition, he sits on the advisory committee for the Government of Japan's Regulatory Sandbox.

Prior to establishing Crowd Realty, he worked for Merrill Lynch as an investment banker and has five years' experience in capital markets. Before joining Merrill Lynch, he worked at Boston Consulting Group.

He holds Bachelor's and Master's degrees in architecture from the University of Tokyo.



### **Brian W. Tang**

#### **Co Chair of Regtech Committee – Fintech Association of Hong Kong**

Brian W. Tang is a board member and was founding Co-Chair of the Fintech Association of Hong Kong's Regtech Committee, which has been recognized by the Hong Kong Monetary Authority, in its two-year roadmap to promote regtech adoption, as playing a "key role in the [regtech] ecosystem". Brian is managing director of ACMI and founding executive director of LITE Lab@HKU - an interdisciplinary and experiential programme that fosters law, innovation, technology and entrepreneurship (LITE) at University of Hong Kong's Faculty of Law. Brian co-founded APAC Regtech Network (which brings together the regtech committees of the fintech associations of Hong Kong, Singapore, Japan and Malaysia); World Regtech Summit. Brian is a globally recognized co-author of Wiley's The FinTech Book, The RegTech Book, The AI Book and The LegalTech Book.



### **Chye Kit Chionh**

#### **Chair of Regtech Committee – Singapore Fintech Association**

Chye Kit is the Co-Founder & CEO of Cynopsis Solutions, an award-winning end-to-end regtech solution provider. Cynopsis Solutions focus on simplifying complex know-your-customer (KYC) and anti-money laundering (AML) requirements by automating and digitising regulatory processes for clients in financial and non-financial services sectors.

Under his leadership, Cynopsis Solutions is named as a Top 10 Fastest Growing Company in Singapore 2020 by The Straits Times and Top 50 High Growth Company in Asia Pacific 2020 by The Financial Times.

Chye Kit received a number of accolades including MAS FinTech Awards 2018 and was named as a Top 10 FinTech Leader in Singapore 2019 by Singapore FinTech Association (SFA). He currently serves as the Chairman of SFA RegTech Sub-Committee.



## Irish Regtech Presenters



**Claus Christensen**

**CEO – Know Your Customer**



A visionary entrepreneur and executive with more than thirty years of experience in the IT industry, Claus is the CEO and co-founder of award-winning RegTech company Know Your Customer. Previously, he founded a technology company providing email server infrastructures to 60,000+ global customers and served as VP Electronics at Thielert Aircraft Engines, designing the digital engine management system for small aircraft and military drones. A regular contributor to industry publications and the host of the RegTalks podcast, Claus is a recognised expert in the anti-money laundering, artificial intelligence and RegTech space.



**Kelly-Ann McHugh**

**APAC Director – MyComplianceOffice**



Kelly-Ann is the Director, Asia-Pacific for MyComplianceOffice (MCO). Kelly-Ann is responsible for the growth and retention of our Asia-Pacific region, across Conduct Risk, Employee Compliance and Control Room compliance activities. Kelly-Ann has 13 years of experience in the compliance & risk management industry including both as a practitioner and as a solution provider. Kelly-Ann's recent experience has included managing regional product & sales teams for Financial Services Regulatory Compliance solutions. Kelly-Ann has been a central part of global product management teams, working in conjunction with global sales teams to ensure they had the tools necessary for successful customer engagements.



**Darell Miller**

**Senior Vice President and Head of Sales – AQ Metrics**



Darell Miller is our Head of Sales at AQMetrics and has recently relocated to Singapore to help drive our Asian business. He has a huge breadth of experience in bringing innovative solutions to financial markets, helping clients exceed their goals, and building great sales and account management teams. He has worked in fintech for over 25 years, though in those days they were called market data companies.

Darell's experience crosses a wide breadth of financial markets in firms like UBS, Thomson Financial, ICE Data Services, DTCC, RIMES and AQMetrics. In the last three of these roles he focused on regtech solutions in the fields of KYC, trade surveillance, benchmarks, and regulatory risk & reporting.



**Brett Hodge**  
**Vice President APAC – Fenargo**

Brett Joined Fenargo in 2014 as VP of APAC to build out Fenargo’s footprint across Asia Pacific. With over 30 years’ experience in the fintech industry, specialising in Risk & Compliance, Brett brings extensive experience to the role having worked as a Manager of Asia for Avox for seven years and MD EMEA of Algorithmics for nine years previous. Brett studied a Bachelor’s degree in Finance, and Applied Finance & Investment with FINSIA.



**John Duggan**  
**Senior Vice President South East Asia and ANZ – Daon**

John Duggan and his team are responsible for all of Daon’s business across Australia, New Zealand and South-East Asia. They create, deliver and support innovative biometric and identity solutions in both the commercial and public sectors including, but not limited to, digital identity services for bank and telco consumers, citizen identity services and border security.



John manages the functions of sales, business development, solution delivery, customer service and administration. He has over 20 years of experience with identity technologies, significant commercial experience and a strong track record of negotiating new business agreements for Daon.

## Get in touch with your local Market Advisor



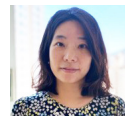
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